# THE VOLUNTEERS IN MEDICINE CLINIC FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

# THE VOLUNTEERS IN MEDICINE CLINIC Hilton Head Island, South Carolina

# June 30, 2016 and 2015

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#### Independent Auditors' Report

To the Board of Directors

The Volunteers in Medicine Clinic
Hilton Head Island, South Carolina

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of *The Volunteers in Medicine Clinic* (the "Clinic"), which comprise the statement of financial position as of June 30, 2016, and the related statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management as well as evaluating the overall presentation of the financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Volunteers in Medicine Clinic as of June 30, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter

The financial statements of The Volunteers in Medicine Clinic as of June 30, 2015, were audited by other auditors whose report dated January 25, 2016, expressed an unqualified opinion on those statements.

Bluffton, South Carolina November 28, 2016

Webster Koguno LLP

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# STATEMENTS OF FINANCIAL POSITION JUNE 30, 2016 AND 2015

	2016	2015
ASSETS		
Current Assets		
Cash and cash equivalents		
Cash in deposit accounts	\$ 651,253	\$ 858,621
Cash in brokerage accounts	75,184	292,227
Total cash and cash equivalents	726,437	1,150,848
Investments	5,744,245	5,333,844
Receivables	237,715	14,804
Prepaid expenses	59,644	57,146
Total current assets	6,768,041	6,556,642
Property and equipment, net	1,809,136	1,843,433
TOTAL ASSETS	\$ 8,577,177	\$ 8,400,075
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$ 21,136	\$ 52,428
Deposits held for others	13,513	9,335
Accrued salaries	20,930	63,019
Deferred revenue	225,000	-
Total current liabilities	280,579	124,782
Net assets		
Unrestricted - undesignated	1,927,118	1,682,019
Unrestricted - board designated	3,643,638	3,781,273
Total unrestricted	5,570,756	5,463,292
Temporarily restricted	931,952	1,018,111
Permanently restricted	1,793,890	1,793,890
Total net assets	8,296,598	8,275,293
TOTAL LIABILITIES AND NET ASSETS	\$ 8,577,177	\$ 8,400,075

The accompanying Notes to Financial Statements are an integral part of these financial statements.

# STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2016 AND 2015

		20	16		2015					
		Temporarily	Permanently			Temporarily	Permanently			
	Unrestricted	Restricted	Restricted	Total	Unrestricted	Restricted	Restricted	Total		
Support and Revenues										
Contributed support										
Contributions and grants	\$ 1,380,266	\$ 583,886	\$ -	\$1,964,152	\$ 970,508	\$ 423,660	\$ -	\$1,394,168		
Services and materials donated	3,494,085	-	-	3,494,085	3,080,200	-	-	3,080,200		
Benefit events, net	273,539			273,539	221,511			221,511		
Total contributed support	5,147,890	583,886	-	5,731,776	4,272,219	423,660	-	4,695,879		
Interest and dividend income, net of expense Realized and unrealized gains (losses)	106,404	36,218	-	142,622	121,904	41,855	-	163,759		
on investments	(107,003)	(36,505)	-	(143,508)	(60,436)	(13,178)	-	(73,614)		
Rental income	69,645	-	-	69,645	70,400	-	-	70,400		
Administrative fees	244,789	-	-	244,789	256,212	-	-	256,212		
Miscellaneous income	10,293	-	-	10,293	25,243	-	-	25,243		
Net assets released from restrictions	669,758	(669,758)			640,231	(640,231)				
Total support and revenues	6,141,776	(86,159)		6,055,617	5,325,773	(187,894)		5,137,879		
Expenses										
Program services	5,576,054	-	-	5,576,054	4,745,152	-	-	4,745,152		
Support services										
Administrative and general	93,252	-	-	93,252	214,104	-	-	214,104		
Fundraising	292,426	-	-	292,426	361,833	-	-	361,833		
Building rental	72,580			72,580	56,988			56,988		
Total expenses	6,034,312			6,034,312	5,378,077			5,378,077		
Change in net assets	107,464	(86,159)	-	21,305	(52,304)	(187,894)	-	(240,198)		
Net Assets at Beginning of Year	5,463,292	1,018,111	1,793,890	8,275,293	5,515,596	1,206,005	1,793,890	8,515,491		
Net Assets at End of Year	\$ 5,570,756	\$ 931,952	\$ 1,793,890	\$8,296,598	\$ 5,463,292	\$ 1,018,111	\$ 1,793,890	\$8,275,293		

The accompanying Notes to Financial Statements are an integral part of these financial statements.

# STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2016 AND 2015

	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 21,305	\$ (240,198)
Adjustments to reconcile changes in net assets	<b>4</b> =1,000	(= :0, :00)
to net cash provided by (used in) operating activities:		
Depreciation	189,431	148,044
Unrealized losses on investments	291,490	366,981
Realized gains on sale of investments	(147,982)	(325,554)
In-kind donations of investments	(21,534)	(5,080)
(Increase) decrease in:	, , ,	,
Receivables	(222,911)	(14,804)
Prepaid expenses	(2,498)	(15,649)
Increase (decrease) in:	, ,	
Accounts payable	(31,703)	(22,573)
Deposits held for others	4,178	2,320
Accrued salaries	(41,678)	14,560
Deferred revenue	225,000	
Net cash flows provided by (used in) operating activities	263,098	(91,953)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of investments	1,838,093	4,100,866
Purchase of investments	(2,370,468)	(3,291,765)
Purchase of property and equipment	(155,134)	(29,974)
Net cash flows provided by (used in) investing activities	(687,509)	779,127
CASH FLOWS FROM FINANCING ACTIVITIES		
Payments on charitable trust liabilities	-	(16,841)
Net cash flows provided by (used in) investing activities	<u>-</u>	(16,841)
Net increase (decrease) in cash	(424,411)	670,333
Cash and Cash Equivalents at Beginning of Year	1,150,848	480,515
Cash and Cash Equivalents at End of Year	\$ 726,437	\$ 1,150,848
SUPPLEMENTAL DISCLOSURE OF NONCASH		
INVESTING ACTIVITIES		
In-kind donations of investments	\$ 21,534	\$ 5,080

The accompanying Notes to Financial Statements are an integral part of these financial statements.

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2016

		Program Services		Administrative and General		Fundraising		Building Rental		Total
Compensation and related costs										
Contributed professional services	\$	1,734,137	\$	-	\$	_	\$	-	\$	1,734,137
Salaries and wages	•	1,142,353	•	64,177	•	77,013	•	_	•	1,283,543
Payroll taxes		91,098		5,118		6,141		-		102,357
Contract labor		13,928		782		939		-		15,649
Employee benefits		8,011		450		540		-		9,001
Insurance		55,868		3,139		3,766		-		62,773
Education, training, and travel		1,960		110		132		-		2,202
Recruiting and recognition		10,418		585		702		-		11,705
Total compensation and related costs		3,057,773		74,361		89,233		-		3,221,367
Administrative and development costs										
Advertising, printing, and promotional		-		-		179,993		-		179,993
Board expenses		-		1,211		1,408		-		2,619
Computer repairs and software		21,335		1,199		1,438		-		23,972
Credit card processing fees		6,251		351		421		-		7,023
Copier lease and usage		8,629		485		582		-		9,696
General office supplies		24,699		1,388		1,665		-		27,752
Postage and delivery		4,353		245		294		-		4,892
Professional fees		30,830		1,732		2,078		-		34,640
Total administrative										
and development costs		96,097		6,611		187,879		-	_	290,587
Program costs										
Medical supplies and services		43,376		-		-		-		43,376
Medical lab costs		68,606		-		-		-		68,606
Diabetes clinic		339,587		-		-		-		339,587
Electronic medical records		19,165		-		-		-		19,165
Gynecology clinic		53,274		-		-		-		53,274
Hypertension clinic		765,893		-		-		-		765,893
Mammography clinic		66,888		-		-		-		66,888
Mental health clinic		84		-		-		-		84
Patient incentives		6,123		-		-		-		6,123
Pharmacy		606,025		-		-		-		606,025
Pulmonary		31,473		-		-		-		31,473
Surgical contract services		136,040		-		-		-		136,040
Wellness center		10,496		-		-		-		10,496
Adult dental clinic		32,130		-		-		-		32,130
Pediatric dental clinic		21,452				-		-	_	21,452
Total program costs		2,200,612		-		_		_		2,200,612

(Continued)

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2016 (CONTINUED)

		Program Services		Administrative and General		Fundraising		Building Rental		Total	
Occupancy costs											
Intern housing	\$	12,166	\$	-	\$	-	\$	4,137	\$	16,303	
Rent/storage		3,608		203		243		-		4,054	
Utilities		28,524		1,678		2,097		9,648		41,947	
Telephone and communications		10,101		567		681		-		11,349	
Janitorial		1,747		103		129		591		2,570	
Landscaping		3,867		227		284		1,308		5,686	
Building repairs and maintenance		6,059		356		446		2,049		8,910	
Insurance		26,204		1,541		1,927		8,863		38,535	
Property taxes		483		28		35		163		709	
Management fee		-				-		2,252		2,252	
Total occupancy costs		92,759		4,703		5,842		29,011		132,315	
Depreciation		128,813		7,577		9,472		43,569		189,431	
Total expenses	\$	5,576,054	\$	93,252	\$	292,426	\$	72,580	\$	6,034,312	

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2015

	Program Services	Administrative and General		Fundraising		Building Rental		Total
Compensation and related costs								
Contributed professional services	\$ 1,835,088	\$ -	\$	-	\$	-	\$	1,835,088
Salaries and wages	881,405	174,350		160,791		-		1,216,546
Payroll taxes	78,721	12,680		12,515		-		103,916
Contract labor	12,952	208		88		-		13,248
Employee benefits	5,176	1,226		-		-		6,402
Insurance	47,615	2,106		933		-		50,654
Education, training, and travel	5,482	592		1,140		-		7,214
Recruiting and recognition	6,633	 1,326		32		-		7,991
Total compensation and related costs	2,873,072	192,488		175,499		-		3,241,059
Administrative and development costs								
Advertising, printing, and promotional	-	-		151,380		-		151,380
Board expenses	-	1,677		1,464		-		3,14
Computer repairs and software	12,328	1,666		2,481		-		16,475
Credit card processing fees	5,355	357		-		-		5,712
Copier lease and usage	8,962	273		620		-		9,85
General office supplies	26,500	6,031		2,287		-		34,818
Postage and delivery	3,800	126		1,463		-		5,389
Professional fees	13,903	 4,683		13,891		-		32,477
Total administrative								
and development costs	70,848	14,813		173,586		-		259,247
Program costs								
Medical supplies and services	34,768	-		-		-		34,768
Medical lab costs	115,866	-		-		-		115,866
Diabetes clinic	256,599	-		-		-		256,599
Electronic medical records	12,728	-		-		-		12,728
Gynecology clinic	55,359	-		-		-		55,359
Hypertension clinic	442,417	-		-		-		442,417
Mammography clinic	54,411	-		-		-		54,41
Mental health clinic	111	-		-		-		111
Pharmacy	406,928	-		-		-		406,928
Pulmonary	33,795	-		-		-		33,795
Surgical contract services	76,522	-		-		-		76,522
Wellness center	27,732	-		-		-		27,732
Adult dental clinic	35,553	-		-		-		35,55
Pediatric dental clinic	20,825	 				-		20,825
Total program costs	1,573,614	-		-		-		1,573,614

(Continued)

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2015 (CONTINUED)

	 Program Services		Administrative and General		Fundraising		Building Rental		Total
Occupancy costs									
Intern housing	\$ 4,105	\$	-	\$	-	\$	11,000	\$	15,105
Rent/storage	4,443		146		776		-		5,365
Utilities	38,423		1,146		2,746		962		43,277
Telephone and communications	8,764		1,722		1,118		-		11,604
Janitorial	647		46		1		80		774
Landscaping	8,241		1,018		374		384		10,017
Building repairs and maintenance	8,772		151		426		16,707		26,056
Insurance	27,515		781		2,342		9,368		40,006
Property taxes	790		23		70		279		1,162
Management fee	 -		-				2,747		2,747
Total occupancy costs	 101,700		5,033		7,853		41,527		156,113
Depreciation	 125,918		1,770		4,895		15,461		148,044
Total expenses	\$ 4,745,152	\$	214,104	\$	361,833	\$	56,988	\$	5,378,077

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

#### Note 1. Nature of Organization

The Volunteers in Medicine Clinic (the "Clinic") was incorporated on May 14, 1992, for the purposes of understanding and serving the health and wellness needs of the medically underserved population living and/or working on Hilton Head and Daufuskie Islands in South Carolina. The Clinic provides these services through proceeds from private contributions and grants.

# Note 2. Summary of Significant Accounting Policies

#### Basis of accounting

The Clinic maintains its accounts on the accrual basis of accounting. Revenues are recognized when the earnings process is completed and expenses are recognized in the period incurred.

# Financial statement presentation

Financial statement presentation follows accounting standards issued by the Financial Accounting Standards Board ("FASB") for Not-for-Profit Organizations. These standards require the Clinic to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Permanently Restricted – Net assets subject to donor-imposed stipulations that they be maintained by the Clinic.

*Temporarily Restricted* – Net assets whose use by the Clinic is subject to donor-imposed stipulations that can be fulfilled by actions of the Clinic pursuant to those stipulations or that expire by the passage of time.

*Unrestricted* – Net assets that are not subject to donor-imposed restrictions. Unrestricted net assets may be designated for specific purposes by the Clinic or may otherwise be limited by contractual agreements with outside parties.

#### Cash and cash equivalents

The Clinic considers its investments with an original maturity of three months or less to be cash equivalents.

#### Investments

Investments consist of equity securities, mutual funds, and debt securities, and are stated at fair value in the statements of financial position based on quoted market prices. Realized gains and losses on dispositions are based on the net proceeds and the average cost of the shares sold. Unrealized gains and losses are charged or credited to the statements of activities. Gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law.

# Grants receivable

Grants receivable represent amounts which have been awarded and relate to the following fiscal year. These amounts are included in Receivables and Deferred revenue within the Statements of Financial Position.

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

#### Note 2. Summary of Significant Accounting Policies (Continued)

#### Property and equipment

The Clinic records newly acquired real and personal property and major improvements at cost and donated property at fair market value. The Clinic calculates depreciation on fixed assets over the estimated useful lives, using straight line and accelerated methods, which are as follows:

	Years
B 1111	
Buildings and improvements	25
Equipment	3 - 10

Maintenance and repairs are charged to expense as incurred. When assets are retired or otherwise disposed of, the cost is removed from the asset account, and the related depreciation reserve is adjusted with the difference charged to income.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenue and expense during the reporting period. Reality could differ from those estimates.

#### Functional expenses

Directly identifiable expenses are charged to program services. Expenses related to more than one function are charged to program and supporting services on the basis of personnel time and space utilized for the related activities. Administrative and general expenses include those expenses that are not directly identifiable with any other specific function, but provide for the overall support and direction of the Clinic.

#### Donated services and supplies

Donated services and supplies are recognized as contributions when such services require specialized skills and would otherwise need to be purchased by the Clinic. Donated services from individual volunteers in areas not requiring specialized skills are not recognized as contributions in the financial statements, since they do not meet the recognition criteria under accounting standards.

#### Revenue recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, that is when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

# Note 2. Summary of Significant Accounting Policies (Continued)

#### Reclassifications

Certain 2015 revenue and expense accounts were reclassified to conform to the 2016 financial statement presentation. There was no impact of the changes in net assets as of June 30, 2015.

#### Note 3. Concentrations of Credit Risk

Financial instruments that potentially subject the Clinic to concentrations of credit risk consist principally of cash and cash equivalent accounts held at financial institutions and investments. The credit worthiness of the parties to these transactions is subject to continuous review and evaluation.

The Clinic places its cash and cash equivalents on deposit with financial institutions in the United States. The Securities Investor Protection Corporation (SIPC) provides protection from loss resulting from brokerage firm fraud or failure for cash and securities up to \$500,000, including \$250,000 for cash. The Federal Deposit Insurance Corporation (FDIC) insures deposits held at insured financial institutions up to \$250,000 for each deposit ownership category.

The Clinic, from time to time, may have amounts on deposit in excess of the respective insurance and protection limits. The Clinic's uninsured or unprotected cash balances totaled \$383,906 and \$627,540 as of June 30, 2016 and 2015, respectively.

#### Note 4. Investments

Summary of investments at June 30, 2016 and 2015:

	2016	2015
Held at brokerage firm	\$ 5,369,950	\$ 4,948,809
Endowment fund held by other entity Board designated, invested by Foundation Donor restricted, spendable portion	372,236 2,059	385,035
Total held by other entity	374,295	385,035
Total reported on Statement of Financial Position	\$ 5,744,245	\$ 5,333,844

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

#### Note 4. Investments (Continued)

#### Investments, held at brokerage firm

The amortized costs, gross unrealized gains and losses and estimated fair values of investment securities held at a brokerage firm are summarized as follows:

	Amortize Cost		Unrealized Unrealized Gains Losses		Estimated Fair Value	
June 30, 2016						
US Treasuries	<del></del> \$ 4,4	92 \$	1,542 \$	-	\$	6,034
Corporate debt	864,8	87 7	6,372	-		941,259
Municipal debt	85,2	76	697	-		85,973
Equity securities	1,954,4	97 37	9,348	(87,832)		2,246,013
Mutual funds	551,8	78	-	(65,653)		486,225
Exchange traded funds	1,505,7	86 12	8,256	(29,596)		1,604,446
Total	\$ 4,966,8	16 \$ 58	6,215 \$	(183,081)	\$	5,369,950
June 30, 2015						
US Treasuries	<del></del> \$ 4,5	35 \$	1,315 \$	-	\$	5,850
Corporate debt	675,8	09 6	0,420	-		736,229
Equity securities	1,642,5	73 50	2,111	-		2,144,682
Mutual funds	443,3	42	-	(3,388)		439,954
Exchange traded funds	1,498,6	69 12	3,425	<u>-</u>		1,622,094
Total	\$ 4,264,9	28 \$ 68	7,271 \$	(3,388)	\$	4,948,809

# Endowment investment fund – agency funds

The Board of Directors elected to invest funds in an endowment with the Community Foundation of the Lowcountry Inc. (the "Foundation"). These funds are managed by the Foundation as part of a pool of investments and the Clinic has no control regarding investment decisions. Funds available for distribution on an annual basis are determined by calculating 5% of the average market value of the fund over a 12-quarter period. Assets may also be distributed to meet emergency funding needs of the Clinic as determined by the Foundation in its sole discretion. The Clinic may elect to add all or any part of the distribution back to the fund. Amounts related to this fund reported in the Statement of Financial Position as investment funds as of June 30, 2016 and 2015, was \$372,236 and \$385,035, respectively.

The Foundation investments represent the proportional interest in the investment pool managed by the Foundation. The investments are reported at their fair value which is estimated as the fair value of the underlying assets held by the Foundation. This investment is categorized as Level 3 under the fair value measurement hierarchy. The components of the investment funds related to the endowment are classified as permanently restricted.

#### Endowment investment fund – third-party funds

The Clinic also has an endowment fund which is the accumulation of amounts donated to the Foundation by third-party donors for the ultimate benefit of The Volunteers in Medicine Clinic (Third Party Fund). In accordance with generally accepted accounting principles, the Clinic has excluded from their financial statements the non-spendable portion of the contributions and related investment gains, losses, and fees that are from third-party donors. The balance of the non-spendable portion excluded from the financial statements was \$33,796 and \$37,072 as of June 30, 2016 and 2015, respectively.

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

#### Note 4. Investments (Continued)

Funds available for distribution from this fund on an annual basis (the spendable portion) are determined by calculating 5% of the average market value of the fund over a 12-quarter period. The Clinic may elect to add all or any part of the distribution back to the fund. The spendable portion of this fund reported in the Statement of Financial Position as investment funds as of June 30, 2016 and 2015, was \$2,059 and \$-0-, respectively.

#### Note 5. Fair Value Measurements

Accounting principles generally accepted in the United States of America provide a framework for measuring fair value (FASB ASC 820-10), Fair Value Measurements and Disclosures. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820-10 are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Clinic has the ability to access.
- Level 2 Inputs to the valuation methodology include:
  - Quoted prices for similar assets or liabilities in active markets,
  - Quoted prices for identical or similar assets or liabilities in inactive markets,
  - Inputs other than guoted prices that are observable for the asset or liability.
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specific (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodology used for assets measured at fair value. There have been no changes in the methodology used at June 30, 2016 and 2015.

- Equity securities and exchange traded funds: Valued at the closing price reported on the active market on which the individual securities are traded.
- Debt securities: Valued at the closing price reported on the active market on which the individual bonds are traded.
- Mutual funds: Valued at the quoted net asset value (NAV) of shares held by the Clinic at year end.
- Investment held by other entity: As the Clinic does not know the precise allocation of the underlying assets on an ongoing basis; the asset is classified as Level 3 within the valuation hierarchy based upon the asset's fair value as represented by the fund's management.

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

# Note 5. Fair Value Measurements (Continued)

The method described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Clinic believes its valuation method is appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables set forth by level, within the fair value hierarchy, the Clinic's assets at fair value as of June 30, 2016 and 2015:

		As	016					
	Level 1		Level 2			Level 3		Total Fair Value
US Treasuries Corporate debt Municipal debt	\$	6,034 941,259 85,973	\$	- - -	\$	-	\$	6,034 941,259 85,973
Equity securities  Mutual funds		2,246,013 486,225		- -		-		2,246,013 486,225
Exchange traded funds Investments held by other entity		1,604,446		<u>-</u>		374,295		1,604,446 374,295
Total assets	<u>\$</u> 	<b>5,369,950</b>	ssets at	Fair Valu	s le as of	<b>374,295</b> June 30, 20	<u>\$</u> 15	<b>5,744,245</b> Total
		Level 1	Le	evel 2		Level 3	F	Fair Value
US Treasuries Corporate debt Equity securities Mutual funds Exchange traded funds Investments held by other entity	\$	5,850 736,229 2,144,682 439,954 1,622,094	\$	- - - - -	\$	- - - - - 385,035	\$	5,850 736,229 2,144,682 439,954 1,622,094 385,035
Total assets	\$	4,948,809	\$	-	\$	385,035	\$	5,333,844

The following table sets forth a summary of changes in the fair value of the Clinic's level 3 assets for the years ended June 30, 2016 and 2015:

	Investments Held by Other Entity
Balance, June 30, 2014	\$ 410,058
Unrealized losses	(3,089)
Management fees	(21,934)
Balance, June 30, 2015	385,035
Unrealized losses	(6,306)
Management fees	(4,434)
Balance, June 30, 2016	\$ 374,295

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

# Note 5. Fair Value Measurements (Continued)

Total net losses for Level 3 assets for the periods ended June 30, 2016 and 2015 are included in net realized and unrealized gains (losses) on investments in the Statement of Activities. There were no transfers in or out of Level 3 assets for the years ended June 30, 2016 and 2015.

# Note 6. Property and Equipment

Property and equipment consists of the following at June 30:

	2016	2015
Land	\$ 781,240	\$ 781,240
Buildings	1,730,796	1,585,674
Computers and software	369,287	360,146
Medical furniture, fixtures, and equipment	505,332	503,350
Office furniture, fixtures, and equipment	481,545	482,620
Subtotal	3,868,200	3,713,030
Less accumulated depreciation	2,059,064	1,869,597
Net property and equipment	\$ 1,809,136	\$ 1,843,433

# Note 7. Net Assets – Unrestricted and Temporarily Restricted

Unrestricted net assets consists of the following as of June 30:

	2016	2015
Board designated endowed funds Imlay/McConnel fund	\$ 3,603,534 40,104	\$ 3,754,305 26,968
Total board designated funds Undesignated	3,643,638 1,927,118	3,781,273 1,682,019
Total unrestricted net assets	\$ 5,570,756	\$ 5,463,292

The Clinic has received various contributions which are restricted in their use. Temporarily restricted net assets are available for the following purposes at June 30:

	2016		2015	
Adult dental clinic	\$	3,000	\$	-
Healing services		420		15,916
Mammography clinic		15,817		48,150
Other restricted programs		50,109		28,555
Surgical program		138,838		93,857
Wellness center		171,398		207,220
Endowment available for appropriations		552,370		624,413
Total temporarily restricted net assets	\$	931,952	\$	1,018,111

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

#### Note 8. Net Assets – Endowment

The Clinic's endowment consists of donor restricted funds. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The State of South Carolina adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) effective July 1, 2008. The Board of Trustees of the Foundation has interpreted the UPMIFA as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (1) the original value of the gifts donated to the permanent endowment, (2) the original value of subsequent gifts to the permanent endowment, and (3) accumulations or reductions to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to or the reduction subtracted from the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until these amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence described in the UPMIFA. In accordance with the UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Foundation and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policy of the Foundation

At June 30, 2016, the Foundation had the following endowment net assets composition by type of fund:

	Unrestricted- Board Designated	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds Board-designated endowment funds	\$ - 3,603,534	\$ 552,370 -	\$ 1,793,890 -	\$ 2,346,260 3,603,534
Total funds	\$ 3,603,534	\$ 552,370	\$ 1,793,890	\$ 5,949,794

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

# Note 8. Net Assets – Endowment (Continued)

The following are the changes in endowment net assets for the year ended June 30, 2016:

	Board Designated	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, July 1, 2015	\$ 3,754,305	\$ 624,413	\$ 1,793,890	\$ 6,172,608
Investment return: Investment income Net realized and unrealized investment losses	106,404 (107,003)	36,218 (36,505)	-	142,622 (143,508)
Appropriation of endowment assets for expenditure	(150,172)	(71,756)		(221,928)
Endowment net assets, June 30, 2016	\$ 3,603,534	\$ 552,370	\$ 1,793,890	\$ 5,949,794

At June 30, 2015, the Foundation had the following endowment net assets composition by type of fund:

	Unrestricted- Board Designated	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds Board-designated endowment funds	\$ - 3,754,305	\$ 624,413 -	\$ 1,793,890 -	\$ 2,418,303 3,754,305
Total funds	\$ 3,754,305	\$ 624,413	\$ 1,793,890	\$ 6,172,608

The following are the changes in endowment net assets for the year ended June 30, 2015:

	Board Designated	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, July 1, 2014	\$ 3,845,295	\$ 666,861	\$ 1,793,890	\$ 6,306,046
Investment return: Investment income Net realized and unrealized investment losses	89,717 (28,249)	41,855 (13,178)	-	131,572 (41,427)
Appropriation of endowment assets for expenditure	(152,458)	(71,125)		(223,583)
Endowment net assets, June 30, 2015	\$ 3,754,305	\$ 624,413	\$ 1,793,890	\$ 6,172,608

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

#### Note 8. Net Assets – Endowment (Continued)

<u>Funds with deficiencies</u> – From time to time, the fair value of the assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the UPMIFA requires the Clinic to retain as a fund of perpetual duration. There were no such deficiencies as of June 30, 2016 and 2015.

Return objectives and risk parameters – The Clinic has adopted investment and spending policies that attempt to provide a predictable stream of funding to programs supported by the Clinic. Endowment assets include those assets of donor-restricted funds that the Clinic must hold in perpetuity or for a donor specified period as well as board-designated funds. Under this policy, as approved by the Board, the endowment assets are invested in a manner that is intended to produce a high level of total investment return consistent with a prudent level of portfolio risk. The Clinic expects its endowment funds, over time, to provide an average rate of return of approximately 4.5% annually. Actual returns in any given year may vary from this amount.

<u>Strategies employed for achieving objectives</u> – To satisfy long-term rate-of-return objectives, the Clinic relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Clinic targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending policy and how the investment objectives relate to spending policy – The Clinic's spending policy is to appropriate for distribution each year up to 4.5% of its endowment fund's average fair value over the prior 12 quarters through the calendar year-end preceding the fiscal year in which the distribution is planned. In establishing this policy, the Clinic considered the long-term expected return on its endowment. Accordingly, over the long term, the Clinic expects the current spending policy to allow its endowment to grow at an average of 1.5% annually. This is consistent with the Clinic's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

At June 30, 2016 and 2015, the Clinic's permanently restricted net assets consist of investments providing a permanent source of income for operations and for the use of furthering the mission of the Clinic.

# Note 9. Operating Leases

#### Clinic as lessor

The Clinic has non-cancelable lease agreements for the rental portion of the Clinic's facilities. The lease income is approximately \$4,200 per month as of June 30, 2016, and the leases expire in December 2016 and August 2017. As of June 30, 2016, the total cost and accumulated depreciation of the facility and improvements of which a portion is leased, is approximately \$1,188,481 and \$393,556, respectively. As of June 30, 2015, the total cost and accumulated depreciation of the facility and improvements of which a portion is leased was approximately \$1,184,000 and \$358,000, respectively. The lease income under this lease was approximately \$52,000 and \$54,000 for the years ended June 30, 2016 and 2015, respectively. Future minimum lease income under these leases is as follows:

2017 2018	\$ 30,996 1,850
	\$ 32,846

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

#### Note 9. Operating Leases (Continued)

#### Clinic as lessee

During June 2016 the Clinic entered into an operating lease for an apartment used for temporary housing for a staff member. The lease expires in May 2017 and payments are \$1,213 per month.

#### Note 10. Income Taxes

The Clinic is a not-for-profit organization under Internal Revenue Code Section 501(c)(3). Accordingly, no provision for federal or state income taxes is reflected in the accompanying financial statements.

The Clinic believes that it has appropriate support for any tax positions taken and, as such, does not have any uncertain tax positions that are material to the financial statements as of June 30, 2016 and 2015.

The Clinic files information returns in the U.S. federal jurisdiction and the state of South Carolina.

#### Note 11. Retirement Plan

The Clinic sponsors a 403(b), tax deferred annuity plan in which any employee may elect to defer a portion of their compensation. The Plan does not include a provision for employer contributions.

#### Note 12. Subsequent Events

The Clinic has evaluated subsequent events through November 28, 2016, in connection with the preparation of these financial statements, which is the date that the financial statements were available to be issued. There were no subsequent events requiring disclosure as of this date.